

The background of the entire slide is a blurred photograph of several people sitting at desks in an office or classroom, working on laptops. The focus is on the hands and arms of the people in the foreground, with the rest of the scene fading into the background.

40 YEARS
ANNIVERSARY

Pugh Computers

Your Experts in Modern
Workplace Solutions

About Us

With over 40 years of experience, Pugh are one of the **UK's leading suppliers of software licensing, hardware solutions and professional services** to the education, voluntary and commercial sectors.

Our long-standing partnerships with vendors and distributors allow us to offer **best-in-class software and hardware at heavily discounted prices.**

Based near Aberystwyth, Wales, we offer our services in both **English and Welsh.**



Our Expertise



Software Licensing

Ensuring value and compliance across your on-premise, cloud & hybrid environments



Hardware Solutions

Best-in-class hardware, including laptops, meeting room equipment & telephone systems



Professional Services

Helping you adopt your modern workplace solutions with support & training

Our Team



- **Highly experienced** with an average of 16 years at Pugh
- **Highly qualified**, including honours degrees, CMI, CIM & AAT professional qualifications and vendor certifications
- Managing over 120 of Microsoft's highest **Enterprise level Campus education agreements**
- Dedicated account managers developing **long-term, trustworthy and meaningful relationships**
- Gathering & understanding customer requirements for **precisely tailored solutions**
- Delivering **consistent, high-quality service** with modern cloud systems & clear, structured processes

A team of experts...



... built upon trust, honesty & respect

View our [organisation chart](#)

Our Partnerships



Microsoft Gold Partner & Education Licensing Solutions Partner (EdLSP)



Sophos Gold Partner



Adobe Platinum Certified Reseller & Education Elite Partner



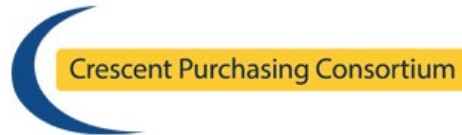
& many more...



Who Else We Work With



& many more



& many more

Our Solution Packages

Packages are fully customisable and tailored to **meet your needs and budget.**

Examples of our most popular packages:



Cloud Software & Security Package

Maximise productivity, creativity and flexibility without sacrificing security.

- Microsoft Office 365 productivity suite
- Adobe Creative Cloud apps & services
- Sophos Central enterprise-grade security

Blended Working Package

Working remotely, from the office or both? Work from anywhere, at any time, on any device.

- Cloud software & security apps
- Laptops, tablets & devices from Microsoft Surface, Lenovo, HP & Apple
- Cameras, speakers, headsets & desk phones from Yealink, Jabra, Poly & Logitech

Meeting Room Package

From small huddle spaces, to mid-size meeting rooms, to large executive board rooms.

- Microsoft Teams or Zoom Rooms consoles from Yealink, Lenovo & Logitech
- Interactive displays from Promethean & SMART
- Cameras & speakers from Yealink, Jabra, Poly & Logitech



Cloud Software & Security Package

Maximise productivity, creativity and flexibility without sacrificing security.

From creating interactive graphical reports to staying in touch with colleagues and clients, maximise your productivity with **Microsoft Office 365 & Teams**.



Create from anywhere with **Adobe's Creative Cloud apps & services**, including Photoshop and Premiere Pro's professional photo and video editing tools.

Mitigate against malware and device/data theft with **Sophos's enterprise-grade security and encryption** managed from a single easy-to-use cloud console.

Pugh's friendly team of experts work with you throughout the entire lifecycle of your licenses to **maximise your usage and return on investment**.

We offer software at **heavily discounted prices**, and even **some for free** for education and non-profit customers.

We also supply on-premise and hybrid licenses to **keep you compliant** across all environments.

Microsoft Office 365 & Teams

Teams meetings and webinars get you **fully engaged** with colleagues and clients, creating that personal connection to **raise morale**.



Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Small and Midmarket Cloud Solutions
Silver Collaboration and Content

As a Microsoft Gold Partner, Pugh have the expertise to get your Microsoft Office 365 environment **fully licensed and deployed**, as well as offering services to help with **training, adoption and change management**.

Wherever you are along your digital transformation journey, we will be with you **supporting you** every step of the way.





Seamlessly transition between home and office working with a simple login giving you access to all your **cloud applications, services and files.**



Take your device with you, with high-quality **laptops and tablets** providing great portability without sacrificing on power.

High-spec **cameras, speakers, headsets & desk phones** complete your setup, allowing you to focus and collaborate from anywhere.

Pugh's blended working solutions take the emphasis away from where you're working, **empowering you to work from anywhere.**

Our vast catalogue of products and services from over 100 vendors allow us to tailor the **right solution for you**, and always **within your budget.**

Blended Working Package

Working remotely, from the office or both?
Work from anywhere, at any time, on any device.

Blended Working

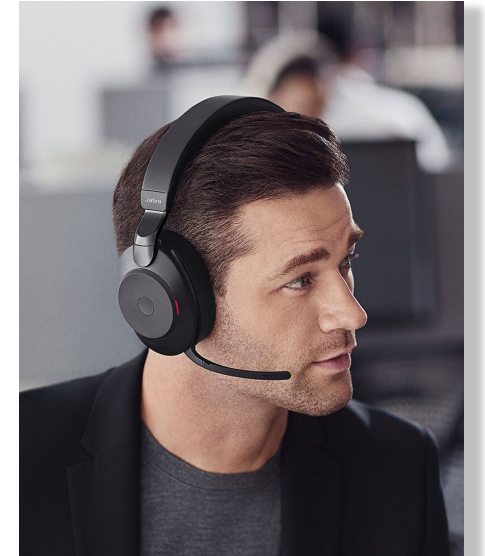
Working at home, in the office or on the go?...

... It doesn't matter when you have the right tools.



Yealink Teams-certified
desk phones

Cutting edge Microsoft
Surface devices



Stylish & comfortable Teams-
certified Jabra headsets

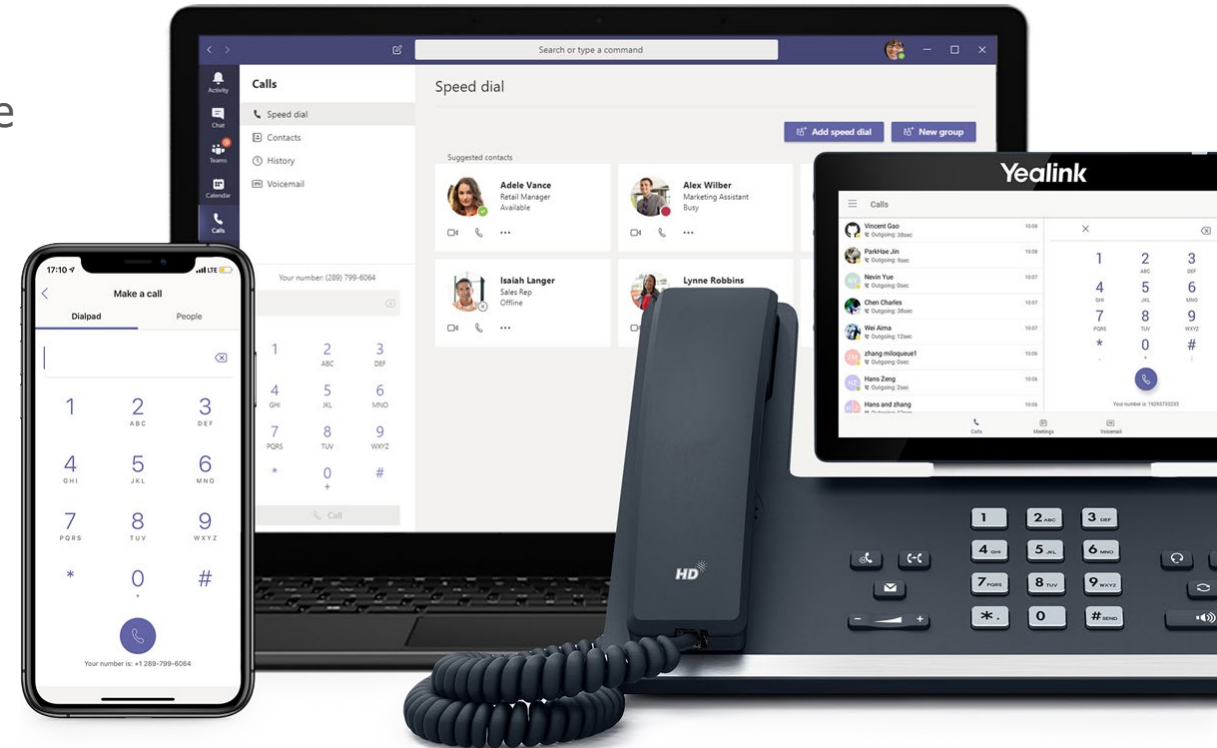
Unified Communications

Bring all your communications into one simple platform – **Microsoft Teams**:

- Never miss a call – **make, receive & transfer calls** from anywhere, across all your devices
- Keep in touch by **sending & receiving instant chat or voice messages**
- A single place to host and join **meetings, webinars & large conferences**
- Easily **share files and collaborate** on documents in real time
- Illustrate your point by easily **sharing your screen** at any time
- You can even **send & receive emails** directly within Teams

Whether you need help adopting Teams, running live events, deploying Teams telephony or a complete package, **Pugh are your unified communications experts.**

We can also supply and support you with **Azure cloud services** and **Microsoft Dynamics 365 CRM**, including free Microsoft 365, Azure and Dynamics 365 for education and non-profits.





Meeting Room Package

From small huddle spaces, to mid-size meeting rooms, to large executive board rooms.

Join meetings faster than ever with simple one tap join. Tired of hooking up your laptop? A dedicated **Microsoft Teams or Zoom Rooms console** is all you need.

Engage with remote participants, share your presentations and collaborate on designs in real-time all on a single crystal clear **interactive touch display**.

Bring remote participants into the room with you, with high-quality **cameras and speakers** leaving nobody feeling left out.

Pugh work with you to develop **tailored meeting room packages to meet your exact needs**.

Need additional support or still unsure what best suits you? We can set up **trial units, live demos, training and technical support**.

Huddle Spaces & Small Meeting Rooms

Yealink's compact MVC300 Microsoft Teams Rooms System for huddle spaces and small meeting rooms



Yealink

Mid-Size Meeting Rooms

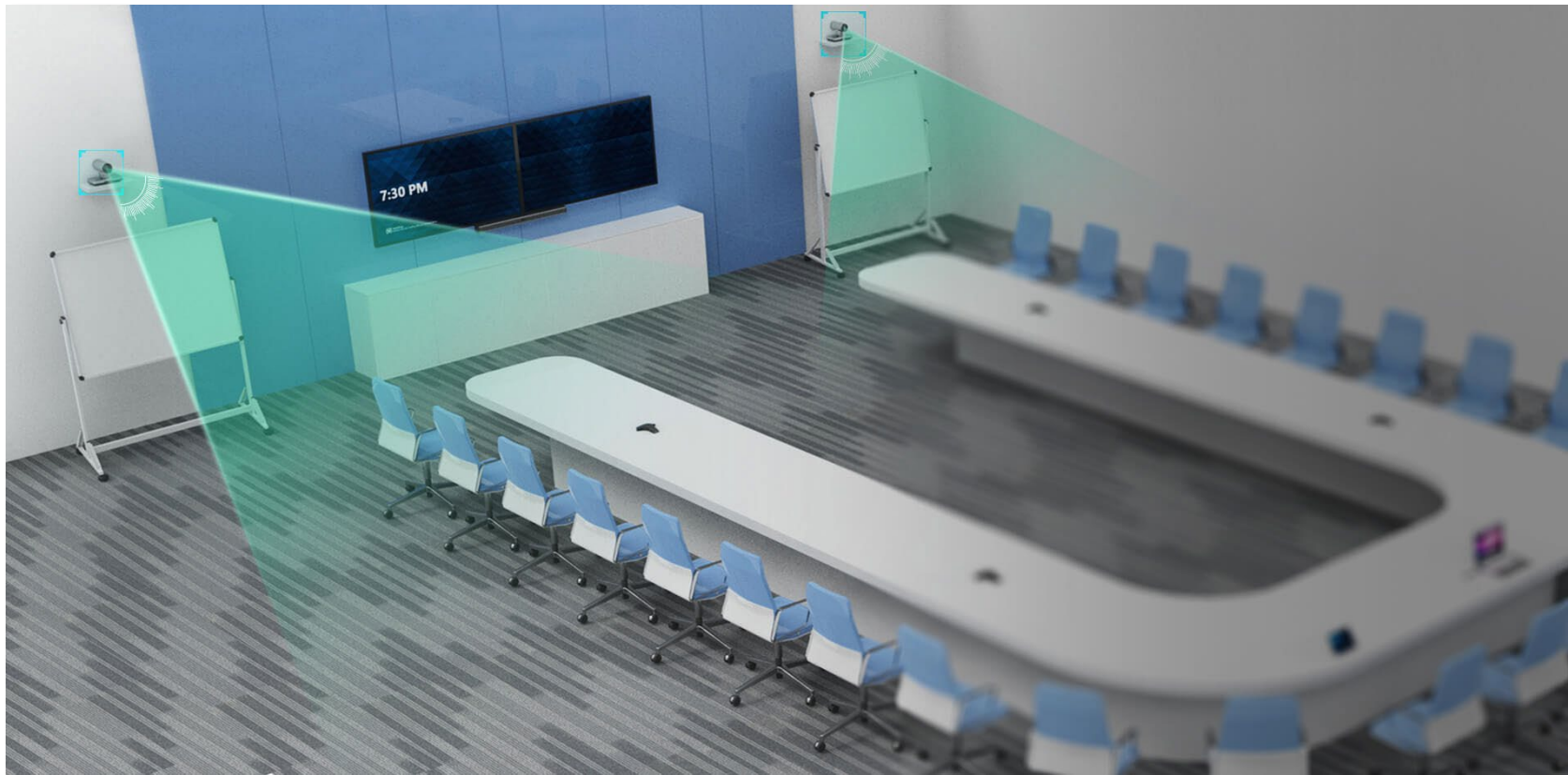
Yealink's versatile MVC800 Microsoft Teams Rooms System for mid-size meeting rooms



Yealink

Large Meeting Rooms & Executive Board Rooms

Yealink's multi-camera MVC900 Microsoft Teams Rooms System for extra-large meeting rooms



Yealink

Customer References

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It has been a pleasure working with you. Each member of my team has commented on how friendly, patient and helpful you have been, and I absolutely agree!

Working with Pugh has been so easy and reassuring and has ensured that we haven't had any gaps in our work and our business.

I would happily recommend Pugh to anyone who is looking for support through this kind of process.

Dr Rebecca Fisher, Chief Executive, English Association

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Thank you for your amazing support over the year – quick and friendly responses, it's been very much appreciated.

You guys are my number one software supplier. I look forward to continuing to work with you into 2021 and beyond.

Keith Taylor, Systems Team Leader,
The Cambridge Crystallographic Data Centre (CCDC)

A background image of a modern office interior. In the foreground, a man in a striped shirt sits at a desk, looking at a flipchart. A woman in a light-colored top and dark trousers stands next to him, looking at the flipchart. Another woman in a dark top stands behind her. In the background, a man in a blue shirt and a woman in a white top are standing and talking. The office has large windows and a clean, professional look.

40 YEARS
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**Pugh
Computers Ltd**

Thank You

☎ 01974 200 201

✉ sales@pugh.co.uk

🌐 <https://www.pugh.co.uk/>