

Veeam Availability Suite Availability for the Always-On Enterprise

What is Veeam Availability Suite?

Veeam® Availability Suite™ combines the industry-leading backup, restore and replication capabilities of Veeam Backup & Replication™ with the advanced monitoring, reporting and capacity planning functionality of Veeam ONE™ for VMware vSphere and Microsoft Hyper-V.

According to a recent analyst report by ESG¹, by using Veeam's Availability Suite:

- 96% of Veeam recoveries are within RTO SLAs, compared to 78% for other solutions
- 83% of Veeam customers are more confident in their current backups compared to previous solutions
- 71% of Veeam customers report improved reliability of backups compared to other solutions
- 65% of Veeam Virtual Lab users save \$1,000 or more, and 84% save an hour or more every month by avoiding deployment problems
- 71% of Veeam customers say that their risk awareness has improved using Veeam monitoring and reporting tools compared to other solutions

¹ ESG Customer Insights Research, February 2014

"If you want worry-free availability, choose Veeam. Of all the solutions available, Veeam is the Ferrari sitting on the showroom floor."

John Burks,
Director of Information
Technology, BLR

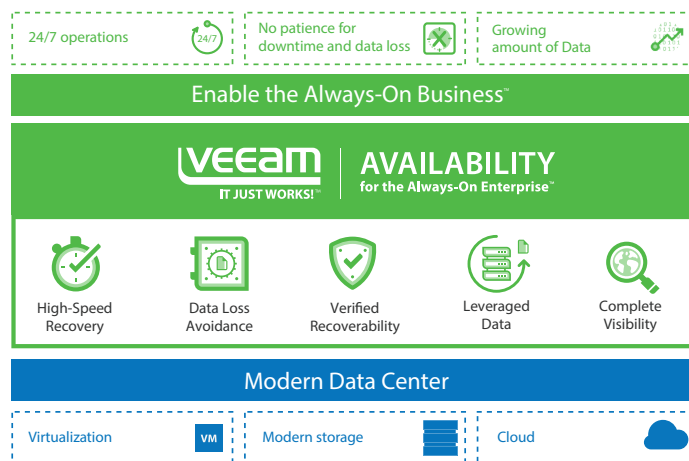
Organizations are modernizing their data centers in order to provision IT services faster, strengthen security and control, lower operational costs and increase business agility. While building these modern data centers, organizations are investing in server virtualization, modern storage applications and cloud-based services.

However, businesses are also facing new demands from end users, including access to data and applications 24/7, no patience for downtime or data loss and exponential data growth at 30-50% per year. Specifically, CIOs are reporting that businesses are increasing their requirements for both minimizing downtime and guaranteeing access to data.

The Availability gap and the Always-On Business

As these Availability requirements increase businesses are trying to adopt an Always-On™ approach. But, many are still settling for legacy backup solutions where they continue to face shortcomings like:

- Lengthy recovery time objectives (RTO) and recovery point objectives (RPO) of hours and days
- Less than 6% of backups tested each quarter
- More than 16% of backups failing to recover
- 59% of patches or upgrades to applications resulting in more downtime than expected
- Limited visibility to detect issues before they have an operational impact



This opens a gap — an “Availability gap” — between the requirements of the Always-On Business and IT’s ability to effectively deliver Availability. In fact, 82% of CIOs say that there is a gap between the level of Availability they provide and what end users demand.

Bridging the Availability gap

Veeam bridges this gap by providing customers something fundamentally different —an Availability solution, which delivers recovery time and point objectives (RTPO™) of < 15 minutes for ALL applications and data.

What's New in Version 9?

Veeam Availability Suite v9 enables the Always-On Business by further leveraging IT investments in modern storage and the cloud and by providing additional enterprise-ready enhancements.

Veeam Explorer for Storage Snapshots and Backup from Storage Snapshots for EMC^{NEW}

Leverage EMC VNX and VNXe hybrid storage array technologies to create ultra-fast backups from storage snapshots for quick, efficient entire VM or item-level recovery.

Veeam Cloud Connect^{NEW}

Ensure Availability of your mission-critical applications with fully integrated, fast and secure cloud-based DR through a service provider.

Veeam Explorer for Oracle^{NEW}

Get fast transaction-level recovery of Oracle databases, including agentless transaction log backup; easily restore to a precise point in time.

Scale-out Backup Repository^{NEW}

Create a single virtual pool of backup storage to which to assign backups, offering you the freedom to easily extend backup storage capacity.

Veeam Explorer for Microsoft Exchange, Active Directory, SharePoint and SQL Server^{ENHANCED}

eDiscovery for Exchange, restores of Group Policy Objects, integrated DNS records and more for Active Directory, full-site and site collection recovery for SharePoint, and table-level restores for SQL Server.

On-Demand Sandbox for Storage Snapshots^{NEW}

Use storage snapshots to create complete isolated copies of your production environment for fast and easy testing and troubleshooting.

Direct NFS Access^{NEW}

Perform VMware backups faster and with reduced impact on your virtual environment by backing up from file-based (NFS) primary storage.

...and more!

Five key capabilities that enable the Always-On Business

The Veeam Availability Suite provides organizations with five key capabilities that enable the Always-On Business:



High-Speed Recovery

Rapid recovery of what you want, the way you want it

Veeam Availability Suite helps you quickly recover the data you need to enable RTOs of < 15 minutes with tools like Instant VM Recovery™, Veeam Explorer™ for Microsoft Exchange, Active Directory, SharePoint, and SQL Server, Veeam Explorer for Oracle — and more!



Data Loss Avoidance

Low RPOs and streamlined disaster recovery

With features like 2-in-1: backup and replication™, Built-in WAN acceleration, Backup from Storage Snapshots for EMC, HP and NetApp, Veeam Cloud Connect, Scale-out Backup Repository™, EMC Data Domain Boost and HP StoreOnce Catalyst integration, native tape support and more, you can avoid data loss and achieve RPOs of < 15 minutes.



Verified Recoverability

Guaranteed recovery of every file, application or virtual server, every time

With SureBackup® and SureReplica, you can be certain your files, applications, and virtual servers can be reliably restored when needed, and ensure business resiliency through automated backup and disaster recovery (DR) testing.



Leveraged Data

Using backup data and storage snapshots to create an exact copy of your production environment

Enjoy low-risk deployment with Virtual Lab, allowing you to test changes in a production-like environment before actually deploying them.



Complete Visibility

Proactive monitoring and alerting of issues before operational impact

Veeam Availability Suite provides monitoring and alerting tools so that you can discover, and be alerted of, issues in your IT environment before they have a significant impact, and it gives you complete visibility of your Veeam backup, VMware vSphere and Microsoft Hyper-V infrastructures.



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Global Alliance Partners:



Microsoft Partner
Gold Application Development
Gold Datacenter

