

About Us



With over 40 years of experience, Pugh are one of the UK's leading suppliers of software licensing, hardware solutions and professional services to the education, voluntary and commercial sectors.

Our long-standing partnerships with vendors and distributors allow us to offer best-in-class software and hardware at heavily discounted prices.



Based near Aberystwyth, Wales, we offer our services in both English and Welsh.

Our Expertise





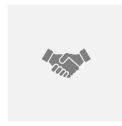


Ensuring value and compliance across your on-premise, cloud & hybrid environments



Hardware Solutions

Best-in-class hardware, including laptops, meeting room equipment & telephone systems



Professional Services

Helping you adopt your modern workplace solutions with support & training

Our Partnerships



Microsoft Gold Partner & Education Licensing Solutions Partner (EdLSP)

Microsoft Partner

Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Small and Midmarket Cloud Solutions
Silver Collaboration and Content

Sophos Gold Partner



Adobe Platinum Certified Reseller & Education Elite Partner











Promethean













Our Solution Packages

Pugh.

Packages are fully customisable and tailored to meet your needs and budget.

Examples of our most popular packages:

Cloud Software & Security Package

Maximise productivity, creativity and flexibility without sacrificing security.

- Microsoft Office 365 productivity suite
- Adobe Creative Cloud apps & services
- Sophos Central enterprise-grade security

Blended Working Package

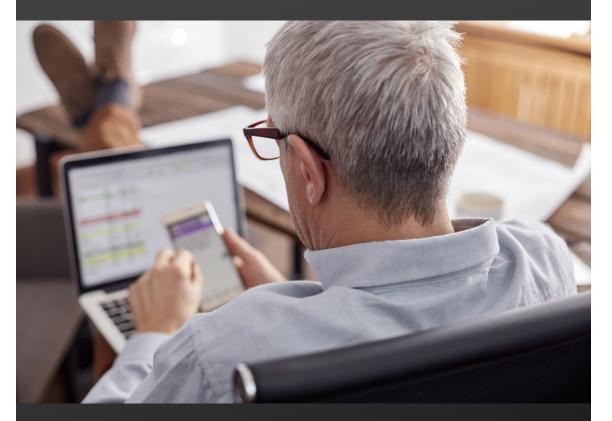
Working remotely, from the office or both? Work from anywhere, at any time, on any device.

- Cloud software & security apps
- Laptops, tablets & devices from Microsoft Surface, Lenovo, HP & Apple
- Cameras, speakers, headsets & desk phones from Yealink, Jabra, Poly & Logitech

Meeting Room Package

From small huddle spaces, to mid-size meeting rooms, to large executive board rooms.

- Microsoft Teams or Zoom Rooms consoles from Yealink, Lenovo & Logitech
- Interactive displays from Promethean & SMART
- Cameras & speakers from Yealink, Jabra, Poly & Logitech



Cloud Software & Security Package

Maximise productivity, creativity and flexibility without sacrificing security.

From creating interactive graphical reports to staying in touch with colleagues and clients, maximise your productivity with **Microsoft Office 365 & Teams**.



Create from anywhere with **Adobe's Creative Cloud apps & services**, including Photoshop and Premiere Pro's professional photo and video editing tools.

Mitigate against malware and device/data theft with **Sophos's enterprise-grade security and encryption** managed from a single easy-to-use cloud console.

Pugh's friendly team of experts work with you throughout the entire lifecycle of your licenses to **maximise your usage and return on investment**.

We offer software at **heavily discounted prices**, and even **some for free** for education and non-profit customers.

We also supply on-premise and hybrid licenses to **keep you compliant** across all environments.

Microsoft Office 365 & Teams



Teams meetings and webinars get you **fully engaged** with colleagues and clients, creating that personal connection to **raise morale**.





Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Small and Midmarket Cloud Solutions
Silver Collaboration and Content

As a Microsoft Gold Partner, Pugh have the expertise to get your Microsoft Office 365 environment **fully licensed and deployed**, as well as offering services to help with **training**, **adoption and change management**.

Wherever you are along your digital transformation journey, we will be with you **supporting you** every step of the way.





Blended Working Package

Working remotely, from the office or both? Work from anywhere, at any time, on any device.

Seamlessly transition between home and office working with a simple login giving you access to all your **cloud applications**, **services and files**.



Take your device with you, with high-quality **laptops and tablets** providing great portability without sacrificing on power.

High-spec **cameras**, **speakers**, **headsets** & **desk phones** complete your setup, allowing you to focus and collaborate from anywhere.

Pugh's blended working solutions take the emphasis away from where you're working, **empowering you to work from anywhere**.

Our vast catalogue of products and services from over 100 vendors allow us to tailor the **right solution for you**, and always **within your budget**.

Blended Working



Working at home, in the office or on the go?...



Yealink Teams-certified desk phones

... It doesn't matter when you have the right tools.

Cutting edge Microsoft Surface devices





Stylish & comfortable Teamscertified Jabra headsets

Unified Communications



Bring all your communications into one simple platform – **Microsoft Teams**:

- Never miss a call **make, receive & transfer calls** from anywhere, across all your devices
- Keep in touch by sending & receiving instant chat or voice messages
- A single place to host and join meetings, webinars & large conferences
- Easily **share files and collaborate** on documents in real time
- Illustrate your point by easily sharing your screen at any time
- You can even send & receive emails directly within Teams

Whether you need help adopting Teams, running live events, deploying Teams telephony or a complete package, **Pugh are your unified communications experts**.

We can also supply and support you with **Azure cloud services** and **Microsoft Dynamics 365 CRM**, including free Microsoft 365, Azure and Dynamics 365 for education and non-profits.





Meeting Room Package

From small huddle spaces, to mid-size meeting rooms, to large executive board rooms.

Join meetings faster than ever with simple one tap join. Tired of hooking up your laptop? A dedicated **Microsoft Teams or Zoom Rooms console** is all you need.



Engage with remote participants, share your presentations and collaborate on designs in real-time all on a single crystal clear **interactive touch display**.

Bring remote participants into the room with you, with high-quality **cameras and speakers** leaving nobody feeling left out.

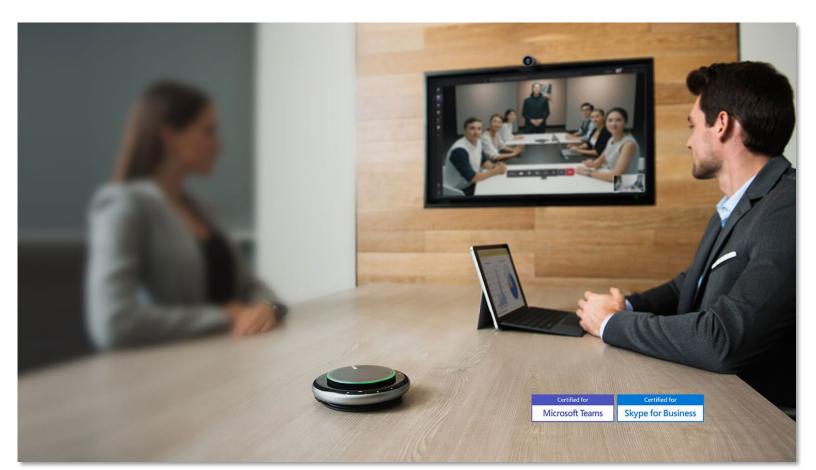
Pugh work with you to develop **tailored meeting room packages to meet your exact needs**.

Need additional support or still unsure what best suits you? We can set up **trial units**, **live demos**, **training and technical support**.

Huddle Spaces & Small Meeting Rooms



Yealink's compact MVC300 Microsoft Teams Rooms System for huddle spaces and small meeting rooms



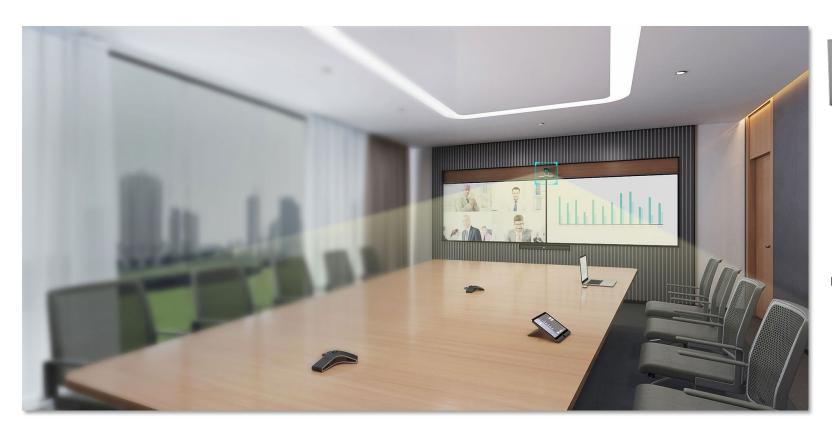




Mid-Size Meeting Rooms



Yealink's versatile MVC800 Microsoft Teams Rooms System for mid-size meeting rooms



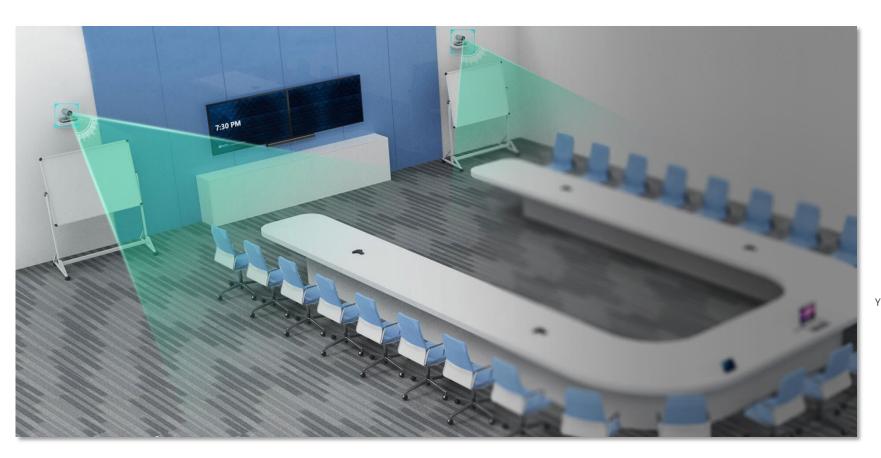




Large Meeting Rooms & Executive Board Rooms



Yealink's multi-camera MVC900 Microsoft Teams Rooms System for extra-large meeting rooms







Who Else We Work With



























& many more



Crown
Commercial
Service
Supplier













& many more

Customer References







I am always delighted by the speed and effectiveness of the support and response I get from Pugh Computers.

Pugh helped us to opt for the most effective use of Microsoft products through careful licensing choices.

Whether the query is to do with technology or licensing, they provide effective answers and helpful direction.

Peter Wilcock, Technical Services Manager, Westonbirt School





It has been a pleasure working with you. Each member of my team has commented on how friendly, patient and helpful you have been, and I absolutely agree!

Working with Pugh has been so easy and reassuring and has ensured that we haven't had any gaps in our work and our business.

I would happily recommend Pugh to anyone who is looking for support through this kind of process.

Dr Rebecca Fisher, Chief Executive, English Association

